

Next-Steps Employment Centres

Job Order Posting – For Distribution

Posting Date: March 01, 2017	Application Deadline: March 31 st , 2017
Company Information:	
Type of Industry: Information Technology	
Nearest Major Intersection: Speers Road and Third Line	
Position Description:	
Position Title: Account Executive	Number of Position(s) Available: 4
Hours of Work: 9AM - 5PM	Type of Work: <input checked="" type="checkbox"/> Full Time
<input checked="" type="checkbox"/> Monday – Friday	Rate of Pay: Fixed Salary (\$28,000) + Commission (5%)
Summary of Duties	
<ul style="list-style-type: none"> Leverage existing internal sources while identifying new sources of opportunities. Establishing and maintaining relationships with many Vendors. Understanding the needs of various types of clients and recommending a solution. Networking amongst the local community. Document and submit sales orders on a timely basis for input into our database attending roadshows and conferences 	
Qualifications:	
<ul style="list-style-type: none"> Post-Secondary Education (Preferably in the relevant field). Proven sales experience with emphasis on customer service. Excellent interpersonal, communication (verbal and written) and presentation skills. Competitive product and technological knowledge of the CRM industry a definite asset. Must have a valid driver's license and a reliable vehicle available. 	
How to apply:	
<ul style="list-style-type: none"> Please submit resume to: nsec-mississaugameadowvale@tdsb.on.ca Please quote Job Order Number on subject line. We thank all interested candidates but only those who meet the employer criteria will be contacted. 	
TO BE COMPLETED BY NEXT-STEPS STAFF:	
Job Order Number:	SH:094
NAICS Code:	NOC Code:
NSEC Location: Mississauga Meadowvale	NSEC Contact Person info: Job Developer